# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): May 10, 2024

### Instil Bio, Inc.

(Exact name of registrant as specified in its Charter)

Delaware 001-40215 83-2072195
(State or Other Jurisdiction (Commission (IRS Employer Identification No.)

3963 Maple Avenue, Suite 350
Dallas, Texas 75219

(Address of Principal Executive Offices)

(972) 499-3350

(Zip Code)

(Registrant's Telephone Number, Including Area Code)

#### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):					
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)					
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)					
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))					
Securities registered pursuant to Section 12(b) of the Act:						

Title of each class	Trading Symbol(s)	Name of each exchange on which registered				
Common Stock, \$0.000001 par value	TIL	The Nasdaq Stock Market LLC				

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

	.1		
Emerging	growth	company	IX

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02 Results of Operations and Financial Condition.

On May 10, 2024, Instil Bio, Inc. (the "Company") provided a corporate update and announced its financial results for the quarter ended March 31, 2024 in the press release attached hereto as Exhibit 99.1, which is incorporated herein by reference.

The information in this Item 2.02, including the attached Exhibit 99.1, is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference in any filing made by the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

<u>fay 10, 2024</u>
s report has been formatted in Inline XBRL.
3

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Instil Bio, Inc.

Dated: May 10, 2024

By: /s/ Sandeep Laumas, M.D.

Sandeep Laumas, M.D.

Chief Financial Officer and Chief Business Officer (Principal Financial Officer and Principal Accounting Officer)



## Instil Bio Reports First Quarter 2024 Financial Results and Provides Corporate Update

**DALLAS, TX, May 10, 2024 (GLOBE NEWSWIRE)** - Instil Bio, Inc. ("Instil") (Nasdaq: TIL), a clinical-stage biopharmaceutical company focused on developing a pipeline of novel therapies, today reported its first quarter 2024 financial results and provided a corporate update.

#### **Recent Highlights:**

- With successful completion of feasibility studies, preparations are underway with collaborator for a potential investigator-initiated trial (IIT) in non-small cell lung cancer with folate receptor  $\alpha$  (FR $\alpha$ )-CoStAR TIL
- Exploring opportunities to in-license/acquire and develop novel therapeutic candidates in diseases with significant unmet medical need
- Cash runway expected beyond 2026.

#### First Quarter 2024 Financial and Operating Results:

As of March 31, 2024, Instil had cash, cash equivalents, marketable securities and long-term investments of \$161.5 million, which consisted of \$5.5 million in cash and cash equivalents, \$148.3 million in marketable securities and \$7.7 million in long-term investments, compared to \$175.0 million in total cash, cash equivalents, restricted cash, marketable securities and long-term investments, which consisted of \$9.2 million in cash and cash equivalents, \$1.5 million in restricted cash, \$141.2 million marketable securities and \$23.2 million in long-term investments as of December 31, 2023. Instil expects that its cash, cash equivalents, marketable securities and long-term investments as of March 31, 2024 will enable it to fund its current operating plan beyond 2026.

Research and development expenses were \$7.3 million for the three months ended March 31, 2024, compared to \$20.7 million for the three months ended March 31, 2023.

General and administrative expenses were \$12.4 million for the three months ended March 31, 2024, compared to \$13.2 million for the three months ended March 31, 2023.

Restructuring and impairment charges were \$4.3 million for the three months ended March 31, 2024, compared to \$24.6 million for the three months ended March 31, 2023.

Net loss per share, basic and diluted were \$3.74 for the three months ended March 31, 2024, compared to \$8.77 for the three months ended March 31, 2023. Non-GAAP net loss per share, basic and diluted were \$2.39 for the three months ended March 31, 2024, compared to \$4.29 for the three months ended March 31, 2023.

#### **Note Regarding Use of Non-GAAP Financial Measures**

In this press release, Instil has presented certain financial information that has not been prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). These non-GAAP financial



measures include non-GAAP net loss and non-GAAP net loss per share, which are defined as net loss and net loss per share, respectively, excluding non-cash stock-based compensation expense and restructuring and impairment charges. Instil believes that these non-GAAP financial measures, when considered together with the GAAP figures, can enhance an overall understanding of Instil's financial performance. The non-GAAP financial measures are included with the intent of providing investors with a more complete understanding of Instil's operating results. In addition, these non-GAAP financial measures are among the indicators Instil's management uses for planning purposes and to measure Instil's performance. These non-GAAP financial measures should be considered in addition to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The non-GAAP financial measures used by Instil may be calculated differently from, and therefore may not be comparable to, non-GAAP financial measures used by other companies. Please refer to the below reconciliation of these non-GAAP financial measures to the comparable GAAP financial measures.

#### **About Instil Bio**

Instil Bio, Inc. (Nasdaq: TIL) is a clinical-stage biopharmaceutical company focused on developing a pipeline of novel therapies. Instil seeks to in-license/acquire and develop novel therapeutic candidates in diseases with significant unmet medical need. For more information visit <a href="https://www.instilbio.com">www.instilbio.com</a>.

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "expects," "expected," "exploring," "future," "intends," "may," "plans," "potential," "projects," and "will" or similar expressions are intended to identify forward-looking statements. Forward-looking statements include statements concerning or implying our ability to acquire and develop new product candidates, the therapeutic potential of our product candidates, our research, development and regulatory plans for our product candidates, our expectations concerning our collaboration and the generation of clinical data therefrom, our expectations regarding our capital position, resources, and balance sheet, and the potential impact thereof on development of any product candidates, and other statements that are not historical fact. Forward-looking statements are based on management's current expectations and are subject to various risks and uncertainties that could cause actual results to differ materially and adversely from those expressed or implied by such forward-looking statements, including risks and uncertainties associated with acquiring product candidates, the costly and time-consuming product development process and the uncertainty of clinical success; the risks inherent in successfully manufacturing cell therapy products and relying on collaborators and other third parties for manufacturing; the risks and uncertainties related to successfully initiating, enrolling, completing and reporting data from clinical studies, including a collaborator-led IIT in China, as well as the risks that results obtained in clinical trials to date may not be indicative of results obtained in ongoing or future trials and that our product candidates may otherwise not be effective treatments in their planned indications; risks associated with reliance on third-party collaborators; risks related to macroeconomic conditions, including as a result of international conflicts, U.S.-China trade and political tensions, interest rates, inflation, and other factors, which could materially and adversely affect our business and operations; the risks and uncertainties associated with the timeconsuming and uncertain regulatory approval process and the sufficiency of our cash resources; and other risks and uncertainties affecting Instil and our plans and development programs, including those discussed in the section titled "Risk Factors" in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2024 to be filed with the SEC, as well as our other filings with the SEC. Additional information will be made available in other filings that we make from time to time with the SEC. Accordingly, these forward-looking statements do not constitute guarantees of future performance, and you are cautioned not to place undue reliance on these forwardlooking statements.



These forward-looking statements speak only as the date hereof, and we disclaim any obligation to update these statements except as may be required by law.

#### **Contacts:**

Investor Relations: 1-972-499-3350 investorrelations@instilbio.com www.instilbio.com



### INSTIL BIO, INC. SELECTED FINANCIAL DATA

(Unaudited; in thousands, except share and per share amounts)

#### **Selected Condensed Consolidated Balance Sheet Data**

	Mar	ch 31, 2024	Decem	ber 31, 2023
Cash, cash equivalents, restricted cash, marketable securities and long-term				
investments	\$	161,454	\$	175,018
Total assets	\$	306,303	\$	325,630
Total liabilities	\$	100,476	\$	99,801
Stockholders' equity	\$	205,827	\$	225,829

#### **Condensed Consolidated Statements of Operations**

	Three Months Ended March 31,			
	 2024		2023	
Operating expenses:				
Research and development	\$ 7,256	\$	20,670	
General and administrative	12,424		13,222	
Restructuring and impairment charges	4,275		24,554	
Total operating expenses	23,955		58,446	
Loss from operations	(23,955)		(58,446)	
Interest income	2,062		2,071	
Interest expense	(1,981)		(636)	
Other expense, net	(428)		(57)	
Net loss	\$ (24,302)	\$	(57,068)	
Net loss per share, basic and diluted	\$ (3.74)	\$	(8.77)	
Weighted-average shares used in computing net loss per share, basic and diluted	6,503,913		6,503,913	



## INSTIL BIO, INC. Reconciliation of GAAP to Non-GAAP Net Loss and Net Loss per Share

(Unaudited; in thousands, except share and per share amounts)

	Three Months Ended March 31,				
		2024		2023	
Net loss	\$	(24,302)	\$	(57,068)	
Adjustments:					
Non-cash stock-based compensation expense		4,515		4,530	
Restructuring and impairment charges		4,275		24,554	
Non-GAAP Net loss	\$	(15,512)	\$	(27,984)	
Net loss per share, basic and diluted	\$	(3.74)	\$	(8.77)	
Adjustments:					
Non-cash stock-based compensation expense per share		0.69		0.70	
Restructuring and impairment charges per share		0.66		3.78	
Non-GAAP net loss per share, basic and diluted*	\$	(2.39)	\$	(4.29)	
Weighted-average shares outstanding, basic and diluted		6,503,913		6,503,913	

<sup>\*</sup> Non-GAAP net loss per share, basic and diluted may not total due to rounding.